



This course provides the forty virtual classroom hours of education required by the State of Michigan Real Estate Salesperson License.

Tuscola Technology Center
Life Long Learning
1401 Cleaver Rd.
Caro, MI 48723

TUSCOLA TECHNOLOGY CENTER



**Instructor led
Online Zoom**

**Licensed
Real Estate
Salesperson**



Winter 2021



What You'll Learn Live with the Instructor on Zoom Online

- General Concepts of Land
- Property Ownership & Interest
- Michigan License Laws & Rules
- Fair Housing
- Brokerage & Agency
- Real Estate Contracts
- Transfer of Title to Real Property
- Real Estate Finance Practices & Closing
- Property Valuation
- Leasehold Estates
- Property Management & Insurance
- Real Estate Math

Students are responsible for their own computer and internet connection!

Nondiscrimination

In compliance with Title VI of the Civil Rights Act of 1964, Title IX of the Education Amendments of 1972., Section 304 of the Rehabilitation Act of 1973, the Age Discrimination Act of 1975, and the Americans with Disabilities Act of 1990, it is the policy of Tuscola Intermediate School District that no person shall, on the basis of religion, race, color, natural origin, sex, disability, age, marital status, height, weight arrest record and familial status be excluded from participation in, be denied the benefits of or be subjected to discrimination

Topics include: State and Federal laws, environmental concerns, tax aspects of real estate, brokerage and marketing, financing, fair housing, legal descriptions and more. Special emphasis is given on exam preparation. Students do not need any previous knowledge of real estate. Attendance is mandatory, should you need a make-up class they are available at a separate fee.

Class Sessions:

Mondays & Thursdays
January 11-February 11, 2021
5:00 - 9:00 pm
4 WEEKS
CLASS CODE: Winter21RE

Registration Fee:

Class Fee—\$360.00
Book Fee—\$70.00

Registration must be completed prior to the start of class.
Full payment is due at registration.

Classes fill up quickly!
Don't wait to register!



Licensed Real Estate Salesperson

Registration

Participant Name

Organization

Address

City, State, Zip Code

Participant Signature

Home Phone

Cell/Work Phone

Class Code: Winter21RE

Amount Enclosed \$ _____

Contact Us

Life Long Learning

1401 Cleaver Rd

Caro, MI 48723

989.673-5300 ext 30379

Visit us on the web:

www.tuscolaisd.org/