

## **FAQ's for Home Inspection Industry**

### **1. Question: How much do I charge for a home inspection?**

**Answer:** The average charge for a residential home inspection ranges between \$300 and \$500. This will vary depending on the age and square footage of the property being inspected. Other ancillary services like Radon, Mold Mitigation, Termites/Wood Destroying Insects, Well/Septic Inspections, Energy Audit can be added too.

### **2. Question: How long does an average inspection take to conduct?**

**Answer:** The average time to complete an inspection on a residential property is 2- 4 hours. Again, this can vary based on age and square footage of the home. This allows for an inspector to fit 2 – 3 inspections in a day.

### **3. Question: What types of tools will be needed to inspect homes?**

**Answer:** Some of the basic tools we recommend include a rechargeable flashlight X2, GFCI Tester, 2 Prong Circuit Tester, Ladder, Binoculars, Report Writing Software, Tablet Computer, CO/Gas Detector, Inspection Mirror, Moisture Meter. Additional ancillary services like mold, radon or energy audits will require other tools

### **4. Question: Do I need a construction background to become a successful inspector?**

**Answer:** No. As a residential inspector you are more of a generalist and are not required to be an expert in any area. You are just simply providing an unbiased report of the general condition of the property and any safety hazards within and conveying that information clearly to your client on the inspection report. Our training course will prepare you to conduct a professional home inspection to the standards of the industry.

### **5. Question: Is the market flooded with home inspectors?**

**Answer:** No. In fact, most markets are currently underserved with the high amount of real estate transactions and folks retiring early. Average lead time for an inspector is about 7 to 10 days so this creates an opportunity to pick up market share quickly. Being available during evenings and weekends until you are fully established will help as well.

**6. Question: How long does the residential home inspection course take to complete?**

**Answer:** Our online course takes on average between 3 – 4 weeks at about (2) hours per day of study time. The course is self-paced and can be gone over multiple times at no charge. If your state requires classroom or field training, then this is simply added.

**7. Question: What type of computer is needed to take the ICA Home Inspection online course?**

**Answer:** Our course can be taken on any Android or Apple device to include tablets, PC's, Mobile Devices and is available 24/7

**8. Question: Will I get any support during my training?**

**Answer:** Yes. In fact, we provide technical and marketing support both during and after completion of our program indefinitely. You have access to all online material forever as reference.

**9. Question: Will I need to get up on the roof to inspect it?**

**Answer:** No. As part of the standards of practice in the industry, your options include using a binoculars, drones or getting on the roof if the pitch is safe. You're safety is priority. Simply document on the inspection report how you conducted the roof inspection.

These are just a few questions folks have when looking into entering the home inspection industry. Please feel free to call me directly with any other questions or concerns at **262-409-4279**

**Jim Huebner**

**Direct # 262-409-4279**

**Career Counselor**

**ICA Training**